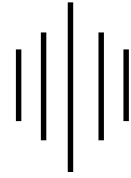
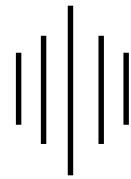




I xi y&izu i =



d{kk XII oha



okf.kT; , oa i cak ds eny rRo

1/0 | kspr i tkkx1/2

NÜkhl x<+ek/; fed f'k{k e.My] jk; i j

## i/u & i = dh ; kst uk Scheme of Question Paper

fo" k; %& okf.kT; , oa i cdk ds ey rRo  
fo" k; dkM&310

i wkkad % 100  
l e; % 3 ?k/s

i jh{kk % gk; j l ds Mjh %12ohk

1/2 'k{kf.kd mnns; ds vuq kj eku

(A) Weightage as per Educational objective:

l 0 Ø0	mnns; ;	vad	ifr'kr
1-	Klu (Knowledge)	35	35%
2-	vocksk (Understanding)	50	50%
3-	vuq; kx , oa dskty (Application & Skill)	15	15%
	; kx	100	100%

1/2 bdkbdkj vadks dk eku

l 0Ø0	bdkbz dk uke	bdkbz ij vkcivr vad	i/u&i = ds ik: i vuq kj vkcivr vad
1-	i cdk ds vfkj fl ) kr , oa dk; l	15 vad	15
2-	i cdk ds dk; lo fØ; kRed i cdk	15 vad	15
3-	dEi uh l fpo o l Hkk, a	15 vad	15
4-	0; ki kfjd i =kpkj	20 vad	20
5-	0; kol kf; d foik ds l k/ku o VSyh	15 vad	15
6-	0; kol kf; d okrkoy .k , oam   fer k fodkl	20 vad	20
7-			
8-			
9-			
10-			



## i zu & i = dk Cyfi IV Blue Print of Question Paper

fo" k; %& okf.kT; ,oa i cak ds eny rRo

fo" k; dkM&310

i wkkZd % 100

l e; % 3 ?k/s

i jh{k k % gk; j l ds Mj h % 120h

bdkbZ I -Ø-	bdkbZ	bdkbZ ij vkcifR v d	v d o k j i z u						d y i z u	
			1 v d	2 v d	3 v d	4 v d	5 v d	6 v d		
1	i cak ds vFkZ fl ) kr , oa dk; Z	15	3		1	1	1		3	
2	i cak ds dk; Z o fØ; kRed i cak	15	2	2		1	1		4	
3	dEi uh l fpo o l Hkk, i	15	2	2	1			1	4	
4	0; ki kfj d i =kpkj	20		2	1	2	1		6	
5	0; kol kf; d foRr ds l k/ku o VSyh	15		1		2	1		4	
6	0; kol kf; d okrkoj .k , oa m   fer k fodkl	20	3	1	3			1	5	
7										
8										
9										
10										
; kx		100	10	8	6	6	4	2	26	
oLrfu"V % 10 x 1½ uEcj ds i zu									1	
									d y i z u	27

Set - A

Higher Secondary School Certificate Examination

English

SAMPLE PAPER

(Subject) - English; (Time- 3 Hrs)  
(Class) - XII; (M.M.) 100

(Instruction) & Directions

- Attempt all the Question
- Q. No. 01 Carries 10 Marks. There are two sub-section, Section A is Multiple choice carries 05 marks and section B is fill in the blanks or match the column carries 05 marks. Each question allotted 01 mark.
- Q. No. 2 to 09 are very short answer type question & it carries 02 marks each. Word limit is maximum 30.
- Q. No. 10 to 15 are short answer type question & it carries 03 marks each. Word limit is maximum 50.
- Q. No. 16 to 21 are short answer type question & it carries 04 marks each. Each question has internal choice. Word limit is maximum 75.

6- izu Øekad 22 I s izu Øekad 25 rd nh?kmRrjh; izu gSA iR; d izu ea vkrfjd fodYi gSvkj iR; d izu ij 05 v d vkcfVr gSA mRrj dh vf/kdre 'kCn I hek 75 'kCn A

Q. No. 22 to 25 are long answer type question & it carries 05 marks each. Each question has internal choice. Word limit is maximum 75.

7- izu Øekad 26 I s izu Øekad 27 rd nh?kmRrjh; izu gSA iR; d izu ea vkrfjd fodYi gSvkj iR; d izu ij 06 v d vkcfVr gSA mRrj dh vf/kdre 'kCn I hek 150 'kCn A

Q. No. 26 to 27 are long answer type question & it carries 06 marks each. Each question has internal choice. Word limit is maximum 150.

1kz Uk 1 1/2	Lkgh f0kdYlk Pk0lk, &	
1/1 1/2	i cdk ds eq; dk; Zg&	
	1/1 1/2 4	1/1 1/2 5
	1/1 1/2 6	1/1 1/2 7
1/2 1/2	fuEu I s D; k ekfnzd vfHki j .k g&	
	1/1 1/2 cksul	1/1 1/2 i bl u
	1/1 1/2 vodk'k oru	1/1 1/2 mi jkDr I Hkh
1/3 1/2	fu; kstu i f0; k g&	
	1/1 1/2 cks) d	1/1 1/2 'kkjhfd
	1/1 1/2 ekufI d	1/1 1/2 buea I s dkbZ ugha
1/4 1/2	fo0; dk m1s; g&	
	1/1 1/2 xkgd I rf"V	1/1 1/2 ykxr ea deh
	1/1 1/2 vkRe I rf"V	1/1 1/2 ykHk deku
1/5 1/2	Hkkj rh; dEi uh vf/kfu; e dc ikfjr gpk&	
	1/1 1/2 1950	1/1 1/2 1954
	1/1 1/2 1956	1/1 1/2 1957

(A) Choose the correct Answer:-

- (1) How many types of primary function of management are there?
 

(a) 7	(b) 8
(c) 9	(d) 10
- (2) Which is monetary motivation out of the following?
 

(a) Bonus	(b) pension
(c) leave salary	(d) all of the above
- (3) Planning is a .....?
 

(a) Intellectual process	(b) Physical process
(c) Mental process	(d) None of the above
- (4) The objective of sale is .....
 

(a) consumer satisfaction	(b) Reduction in cost
(c) self satisfaction	(d) earning profits
- (5) When was Indian companies act passed
 

(a) 1950	(b) 1954
----------	----------

(c) 1956

(d) 1957

1/3 1/2 fjDRk LFkkUkka dh lkrkZ dhfTk, &

1/4 1/2 pEj vkND dkel Z &&&& gsrqegRoi wkZ Hkfedk fuHkkrk gA

1/2 1/2 bM; k fotu 2020 ds vuq kj nsk ds vkfFkd fodkl dh nj &&& okf"kd j [kh xbZ gA

1/3 1/2 NRrhl x<+l jdkj dh u; h vksj kfxd ufr o"kZ &&& gsrqcukbZ x; h gA

1/4 1/2 dEi uh l fpo ds &&&& dā uh vf/kfu; e }kjk fu/kkZjr fd; s tkrs gA

1/5 1/2 dEi uh fo/ku dh 0; oLFkkvka ds v/khu o"kZ ds vUr ea cykbZ tkus okyh l e dks &&&& dgrs gA

(b) Fill in the blanks

- (1) Chamber of commerce plays as important role for .....
- (2) According to India vision 2020 the rate of economic development of nation is kept as .....p.a.
- (3) The new Industrial policy of chhattisgarh is prepared for the year .....
- (4) The ..... of company secretary is determined according to companies act.
- (5) The meeting called of the end of financial year according to company rule and regulations is called .....

lkZ Uk 2- fu; qDr dk vFkZ crkb; \

Explain the meaning of staffing?

lkZ Uk 3- l dhoxhZ; i zdK D; k gA

What is personnel management?

lkZ Uk 4- dEi uh dh i fjHkk"kk fyf[k; A

Define company

lkZ Uk 5- l Hkk Lks D;kk vk'k; k gA

What is meant by meeting?

lkZ Uk 6- Ldu/k foi f.k D; k gS \

Waht is stock exchange?



- Ikz Uk 7- , tñl h i = dk vFkZcrkb; A  
When does bank corresponds with customers?
- Ikz Uk 8- cñd xkgd l si =kpkj dc&dc djrk gñ  
Explain the meaning of agency letters?
- Ikz Uk 9- vkfFkñd okrkoj .k fdl s dgrs gñ \\  
What is business environment?
- Ikz Uk 10- vfñre iz kñ kRed okD; fdl s dgrs gñ mnkgj .k nhft , A  
What is complimentary clause? Give Example
- Ikz Uk 11- jsñkk l ñBu dgkami ; ðr gksk gñ  
Where is line organisation suitable?
- Ikz Uk 12- l fpo dh fu; ðr dksñ&dksñ dj l drk gñ  
Who can appoint company secretary?
- Ikz Uk 13- bf.M; k fo tu 2020 D; k gñ  
What is India vision 2020?
- iz u 14 vkfFkñd okrkoj .k fdl s dgrs gñ  
What is meant by economic environment?
- Ikz Uk 15- NRrhl x<+l jdkj dh orñku vk | kñxd uhfr ds mñs ; fyf[k, A ñdkbñ rhuñ  
Write the objectives of present industrial policy of Chhattisgarh (any-3)
- Ikz Uk 16- , d vkn'kz fu; kst u ea dksñ&dksñ l s xqk gksñ pkfg, A ñdkbñ pkj ñ  
What are the essential qualities of an ideal plans. (any 4)

ññFkñkñ

jsñkk l ñBu ds ykñkka dk fyf[k, A ñdkbñ pkj ñ

Write the advantages of the organisation. (any 4)

Ikz Uk 17 fu; ðr ds egRo dks l e>kb; A ñdkbñ pkj fclññ

Explain the importance of staffing. (any 4)

ññFkñkñ

vekñnd vfhki j .k dks l e>kb; A

Explain non monetary motivation.

Ikz Uk 18- ^i = 0; ogkj vk/kfud 0; ol kf; d ; x dh vkRek gS\*\* l e>kb; A

"Correspondence is the soul of modern age". Explain.

½/Fk0kk½

ifji = dks l e>krs gq ml dh dkbZ rhu fo'kSkrrk, afyf[k; A

Explain the meaning and characteristics of circulars. (any - 3)

Ikz Uk 19- i Nrkn dk i = fy[krs l e; fdu&fdu ckrkadk /; ku j [kuk pkfg, A ½dkbZpkj½

What are the points to be kept in mind while writing enquiry letters?

½/Fk0kk½

, d vPNs 0; ki kfjd i = ea dks & dks l s xqk gksus pkfg, A ½dkbZpkj½

What are the qualities of an ideal commercial letter. (any - 4)

Ikz Uk 20- l kqVos j vksj gkMbs j ea dkbZpkj vlrj fyf[k, A

Distinguish between Hardware and software. (any - 4)

½/Fk0kk½

Hkkj rh; vksj kfxd fodkl cd dk o.ku fuEu fcUnq/kads vk/kkj ij dhft; A

1- LFkkiuk] 2- mls; 3- intch 4- icdk

Explain Industrial development Bank of India under the following heads :-

1. Establishment 2. Objectives 3. Capital 4. Management.

Ikz Uk 21- Vsh ek/; e l s dk; Zdjus grqfdu funz kka dk ikyu djuk gksxA if0; k dks

fyf[k; A

What are the instructions to be followed to work through the medium of

Tally?

½/Fk0kk½

nskh cd l Zds ykdfi z rk ds dkj .k fyf[k; A ½dkbZpkj½

Why are indigeous banks popular ? Give 4 reasons.

lkz Uk 22- deþkfj ; kã dh p; u dh fof/k dks fyf[k; A

Explain the procedure of selection of employees.

¼/Fk0kk½

vfhki j.k ds iæqk mĩs ; dks fyf[k; A ¼dkbz ikp½

Explain the main objectives of motivation (any 5)

lkz Uk 23- iædk ds iæqk dk; kã dks fyf[k; A

Write the main function of management (Any 5)

¼/Fk0kk½

Vsyj }kjk ifrikfnr oKkfud iædk ds fl ) kã dks fyf[k; s ¼dkbz ikp½

Write the principles of scientific management formulated by Tayor. (any 5)

lkz Uk 24- l erk vãk vks iædk/kdkj vãk eãvUrj Li"V dhft , A ¼dkbz ikp½

Distinguish between Equity shares and preference shares (Any 5)

¼/Fk0kk½

nsh cdj rFkk 0; ki kfjd cdj eãvUrj fyf[k; A

Distinguish between Indigeous banker's and commercial banker (Any 5)

lkz Uk 25- i klr eky xyr iædk ds dkj.k {kfrxLr voLFkk eã i klr gqk vr% Ørk dh vlg l sfoØrk dks f'kdk; rh i = fyf[k; A

Write a complaint letter on behalf of purchaser to seller as goods recieved in defective conditon due to defective packing.

¼/Fk0kk½

vi usftysdsftyk f'k{kk vf/kdkjh dks , d vkonu i = fy[kaft l eã0; k[; krk in gsrqvi us0; fDrxr 'kS{k d , oãvutlko l ædkh tkudkj h gkã

Write an application to the District Education officer of your district for the post of commerce lecturer and mentioning your personal, Educa-tional and informations related to experience.

Q.26-

Explain the duties of company secretary before statutory meeting.

Explain the duties of company secretary before statutory meeting.

1/2

"While directors are the brain of the company, Secretary acts as eyes, ears and hands of company." Explain.

"While directors are the brain of the company, Secretary acts as eyes, ears and hands of company." Explain.

Q.27-

Explain the importance of business environment (any 6)

Explain the importance of business environment (any 6)

1/2

Explain the importance of corporate development.

Explain the importance of corporate development.

&&00&&

## ^l ei y mRrj\*\*

mRrj 1& [k.M ¼½

- (i) & ¼½ 7 ¼½
- (ii) & ¼½ mi jkDr I Hkh ¼½
- (iii) & ¼½ cks) d ¼½
- (iv) & ¼½ ykHk dekuk ¼½
- (v) & ¼ ½ 1956 ¼½

[k.M ¼½ fjDr LFku dh i frZ

- (i) m | ferk fodkl ¼½
- (ii) 9% ¼½
- (iii) 2004&09 ¼½
- (iv) vf/kdkj ¼½
- (v) okf"kd I k/kkj .k I Hkk ¼½

mRrj 2& **fu; qDr&** fu; qDr dk vk'k; ml izcdh; dk; Z l s g\$ ft l ea tu izcd  
 l feefyr g\$ ft l eadepkfj; kadk mfpr , oai Hkkoh p; u] eW; kdu rFkk fu; qDr  
 0; fDr; kadk fodkl djuk g\$ ft l l sos l j puk ds vuq kj ; ksnku inku dj  
 l daA ¼½

mRrj 3& **I dh oxh; izcd&** I fo oxh; izcd nks 'kcnka l scuk g\$ I sooxh; vk\$ izcdA  
 I sooxh; dk vk'k; I Hkh oxZ ds depkjh , oai izcd dk vk'k; nI jka l sdke ysk  
 g\$A  
**ekj I MCY; vdfexz ds vuq kj&** ^depkjh izcd dk l izcd , d l xBu ds fy,  
 I Hko l ok\$ ke depkfj; kadk i klr djuk rFkk mudh ns[kHky djuk rkfd os  
 ml ea cus jga vk\$ vi usdk; Zeal oZ\$B ; ksnku ns l daA ¼½

mRrj 4& **di uh&** di uh fo/kku }jkk fufeZ , d Nf=e 0; fDr g\$ ft l dk i Fkd vlRro  
 , oavfofPNUu mUkj kf/kdkj gsrk gSrFkk di uh dh vk\$ I sml dh l koZpk dk; Z  
 djrh g\$ ft l dk i kjHk , oavar vf/kfu; e }jkk , d i f0; k ds varXr gsrk g\$  
¼½

- mRrj 5& **I Hkk&** tc nks ; k nks l svf/kd 0; fDr i 0Zl p uk vFkok i kjLi fjd 0; oLFkk }kj k fdl h fo" k; ij fopkj &foe' kZ djus grq, df=r gksrsgar ksmuds l ewj dks l Hkk dgrsgaA 1/2 1/2
- mRrj 6& **Ld k fo i f. k&** Ld k fo i f. k dk vk' k; 0; fDR; ka dh l ekefyr vFkok vl ekefyr l LFkk l sgj ft l dk l xBu i frHkfr; ka ds 0; &fo 0; ; k muea 0; ogkj djus ds dk; Z ea l gk; rk djus vkj ml s fu; fer vFkok fu; f=r djus ds mnas; l s fd; k x; k gka A 1/2 1/2
- mRrj 7& **, t l h i = &** , t l h , d fuekZrk 1/4 u; kDrk 1/2 , oa 0; fDr ; k i {kdkj ds e/; l e > k k g j ft l ea fuekZrk dh oLrq; k l ok dks i {kdkj 1/4 t l v 1/2 ds ek/; e l s r r h; i {kdkj 1/4 mi HkkDrk 1/2 dks fo 0; fd; k tkrk gSA bl s , t l h dgrsgaA 1/2 1/2  
0; ki kjh rFkk ml ds }kj k fu; Dr fo fHkuu vFkk d UkkZ/ka ; k , t l v ka ds e/; gksus okys i = & 0; ogkj dks , t l h l xdkh i = dgrsgaA 1/2 1/2
- mRrj 8& **cdl xkgd l s i = k p k j &** cdl fuEufyf[kr n'kkvka ea xkgd l s i = & 0; ogkj djrk gS &  
1/4 1/2 fdl h u; h ; kstuk ea [kkrk [kksyus dh tkudkj h nsus grqA  
1/2 1/2 fdl h Hkh dkj . k l sp d vuknfjr gksus dh l p uk nsus grqA  
1/3 1/2 xkgd ka dh dkbZ f' kdk; r feyus ij A  
1/4 1/2 [kkr ea jkf' k dk feyku u gksus ij A 1/2 1/2
- mRrj 9& **vkfFkd okrkoj . k&** vkfFkd okrkoj . k l s vk' k; mu 'k fDR; ka l s gS ftudk fdl h 0; ol k; ij i R; {k vkfFkd i Hkko gksrk gSA fdl h ns k dk HkkDr d , oa l keftd okrkoj . k tksekuo dks vi uh vko' ; drkvka dks i firZ ds fy , vkfFkd f 0; k , j fu/kkZjr djusea l gk; d gksrk gS ml s gh vkfFkd okrkoj . k dgrsgaA 1/2 1/2
- mRrj 10& **vfire iz k kRed okD; &** i = fy [kus ds i' pkr vr ea i = ds nk; ha vkj iz k kRed okD; ka dk iz kx fd; k tkrk gS ; sokD; l xdkka ea e/kj rk cuk; sj [kus ds fy , fy [k tkrsga mnkgj . k& vki dk 'k k f p a r d ; k Hkonh; ] vki dk fo' okl i k = ; k fo' ol uh; ; k fo' okl i k = ] vki dh l ok ea vkfn A 1/3 1/2
- mRrj 11& , d h vkSj kfxd bdkb; k; t gk; de p k f j ; ka dh l x ; k de gkS mRi knu l kekl; izdkj dk gks rFkk de p k f j ; ka ea vuqkkl u dh Hkkouk gkS ogka j [kk l xBu

- mi ; Ør jgrk gSA 1/3½
- mRrj 12& I fpo dh fu; ØDr fuEufyf[kr 0; fDR; ka }kjk dh tk I drh gS&
- 1- **iØrZka }kjk fu; ØDr&** ; g dā uh ds I ekeyu ds iØZ dh x; h fu; ØDr gkrh gSA
- 2- **I pkyd e.My }kjk fu; ØDr&** dā uh dk I pkyd e.My iLrko ikfjd dj I fpo dh fu; ØDr dj I drk gSA 1/3½
- mRrj 13& **bM; k fotu 2020&** 23 tuojuh 2003 dks ; kst uk vk; kx us vkxkeh nks n'kdka ea vFKØ; oLFkk dh iæfr dk vkdyu djusgrq, d nLrkost tkjh fd; k ft I s ~bf.M; k fotu 2020\*\* ds uke I s tkuk tkrk gSA bl ds ek/; e I s ; kst uk vk; kx }kjk 0; kol kf; d okrkoj .k dks vudny cukusdk iz kl fd; k x; k gA 1/3½
- mRrj 14& **vkfFkZl okrkoj.k&** vkfFkZl okrkoj.k I s vk'k; mu 'kfDr; ka I s gS ftudk fdl h 0; ol k; ij iR; {k vkfFkZl iHkko gkrk gSA fdl h nsk dk Hkkrd , oa I kekftd okrkoj.k tksekuo dks vi uh vko' ; drkvka dh i firZ ds fy, vkfFkZl fØ; k, i fu/kkZjr djuseal gk; d gkrk gS ml sgh vkfFkZl okrkoj.k dgrsgA 1/3½
- mRrj 15& NRrhl x<+I jdkj dh uohu vksI kfxd uhfr ds iæq[k mnas ; fuEufyf[kr g&
- 1/4½ vksI kfxdj.k dks xfr inku dj jkstxkj dk I tu dj vol jkaeaf) djuk A
- 1/2½ i pj ek=k eamiyC/k [kfut] ouks t vkfn LFkkuh; I d k/kuka dk jkT; ea gh eW; I Ø/kZu djusgrqI Øo/kk tud okrkoj.k fufeZr djuk A
- 1/3½ jkT; ds i hNMg-{ks=kaeam | kxka dks vkdf'kZr dj I rfyf {ks=h; fodkl I fuf'pr djuk A
- 1/4½ jkT; ea vksI kfxd fuosk dks vl; jkT; ka dh rgyuk ea i frLi /khZ cukuk A
- 1/2½ 1dkbZ 3 iR; d ea 1 vd½ 1/3½
- mRrj 16& **vk'n'kZ fu; kstu ds xqk &**
- 1/4½ I jy o ckskxE; A
- 1/2½ Li "V mnas ; A
- 1/3½ fer0; ; rk A
- 1/4½ LFkfkf; Ro A 1/4 R; d ij 1 vd ¾ 4½

~vFkok\*\*

j[kk I xBu ds pkj ykHk fuEufyf[kr g& &

1/4 1/2 bl I xBu ea i R; d I nL; dksvi usmÙkjnkf; Ro o drD; ka dh Li "V tkudkj h gksrh gSA

1/2 1/2 bl I xBu eafu.kz i k; %, d 0; fDr }kjk fy, tkrsg&A vr%fu.kz I jyrki d d o 'kh?kz gksrs g& A

1/3 1/2 fofHkUu foHkxka dks , d gh 0; fDr dsfunð ku eadk; Zdjuk gksrk gSA vr%muea I ello; vkl kuh I sfd; k tk I drk gSA

1/4 1/2 bl I xBu izkkyh eavko'; drkuq kj I ek; kstu Hkh fd; k tk I drk gSvFkkZ~ ; g ykpi wkZ g& A 1/4 R; d ij 1 vd 1/2 1/4 1/2

mRrj 17& fu; fDr; ka dk egRo fuEufyf[kr dkj .kka I s gS &

1/4 1/2 I LFkku dh vko'; drkvka dh i firZ gsrq

1/2 1/2 i fjorZka dk I keuk djus gsrq

1/3 1/2 I xk"kkz ij vqdqk yxkus gsrq

1/4 1/2 I jdkj dks jktLo 1/4 R; d fclnq ij 1 vd 1/2 1/4 1/2

**~vFlok\*\***

veksnd vfkij .k & vfkij .k ds vxzr tc ij .kk dk Lo: i epk ds: i ea u gkdj HkkoukRed gksrk gS rks ml s veksnd ij .kk dgrs g\$ t\$ & izka kj I Eeku] I jkguk vkfn A i ed[k veksnd vfkij .kk, ; fuEufyf[kr g& & 1/2 vd 1/2

1/4 1/2 dk; Z dk LFkfk; Ro

1/2 1/2 i nklufR

1/3 1/2 ijLdkj , oan.M

1/4 1/2 vf/kdkjka dk Hkkj "kz k 1/2 vd 1/2

mRrj 18& vk/kfud ; x ea 0; ki kj , oa okf.kT; viuh pje I hek ij igp jgk g\$ ml ea i =&0; ogkj dk vdFkuh; I g; kx jgk g\$ ; fn i =&0; ogkj viuh egRo i wkZ Hkfiedk ugha fuHkkrk rks I Hkor% 0; ki kj er I eku gh jg tkrk A i =ka ds vR; f/kd egRo ds dkj .k gh dgk tkrk gSfd ^i =&0; ogkj 0; ki kj dh vkRek gSA\*\* ; g og I q<+uhd gSftI ij dkbZ 0; ki kfjd Hkou viuh I Qyrk dks LFkk; h : i I siklr djrk gSA i =&0; ogkj I s 0; ki kj 'kh?kz I jy o fodfl r



gþk gSA dbZckj i=&0; ogkj l kðka dk i æk.k cursgðvr%; g 0; ki kj dsfy,  
vR; r egRoi wkZ gSA ¼¼½

**^vFlok\*\***

**ifji=&** bl s x' rh&i = dgrs gð A ifji = os 0; ki kfjd i = gS ftuds }kjk  
fofHku 0; ki kfjd l þuk, a Ørk 0; ki kfj; ka , oa xkgdka dks Hksth tkrh gSA vr%  
bl dh vud ifr; kj r\$ kj dh tkrh gSA ¼ vð½

**fo' kðrk, j&**

¼¼½ ifji = dh vud ifr; ka r\$ kj dh tkrh gSA

¼½ ifji = dk fo" k; , d gh gkrk gS; | fi ; g vud xkgdka dks Hksth tkrh gSA

¼¾½ vud ifr; ka r\$ kj djus ds dkj.k l s Nih gkrh gSrFkk buæglrk{kj Hkh Nik  
gþk gkrk gSA ¼ R; d fo' kðrk ij 1&1 vð½

mRrj 19& i Nrk{k dk i = fy[krs l e; fuEufyf[kr pkj ckrka dk /; ku j [kuk pkfg, &

¼¼½ oLrq dk fooj.k

¼½ Ø; dk Lo: i

¼¾½ i fda

¼¼½ vupfur ek=k ¼ R; d fclnq ij 1 vð½ ¼¼½

**^vFlok\*\***

, d vPNs 0; ki kfjd i = ea fuEufyf[kr xqk gkws pkfg, &

¼¼½ ; FkkFkðrk , oa 'kð) rk

¼½ l jyrk o Li "Vrk

¼¾½ l f{k lrrk

¼¼½ i wkð-k ¼ R; d fclnq ij 1 vð½ ¼¼½

mRrj 20& **l kñVos j vkj gkMbs j ea vrj &**

**l kñVos j**

**gkMbs j**

1- ftu i kxkeka ds }kjk dEl; Wj 2- ftu ; æka ds l sfeydj dEl; Wj  
dk; Z djrk gSml s l kñVos j curk gSml } gkMbs j dgrs gð A  
dgrs gð A

2- fdl h i kxke ea fn, x, funðk 2- l h-i-h; wñ fi ð/j] ekuhVj] dh&ckMZ

- |    |  |    |   |
|----|--|----|---|
|    | ekuhVj eafn[k jgs ikske vkfn<br>I kŋVoş j mnkgj .k gSA                 |    | vkfn gkMžş j ds mnkgj .k gSA                                    |
| 3- | I kŋVoş j dks u rks Nŋk tk<br>I drk gS vksj u gh ns[kk tk<br>I drk gSA | 3- | gkMžş j dks ns[kk o Nŋk tk I drk<br>gSA                         |
| 4- | I kŋVoş j dEI; Wj ds ikskeka<br>dk I eg gsrk gSA                       | 4- | I kŋVoş j gh gkMžş j ds mi ; ks<br>dks fu/kkŋr djrk gSA ¼ v d ½ |

**~vFlok\*\***

- Hkkj rh; vksj kfxd fodkl cd dh LFkki uk 1964 eadh x; h Fkh A ; g vksj kfxd  
foRr I LFkkvka dh I okPp I LFkk gSA bl dk izkku dk; kŋy; eqbz e gSA ¼ v d ½  
mnas ; & bl dh LFkki uk ds izqk mnas ; &
- ¼ 1 ½ cMş mi Øeka dks nh?kzdkyhu \_\_.k inku djuk A
- ½ 2 ½ vksj kfxd foRr I LFkkvka dh uhfr; ka , oadk; kŋ ea l ello; LFkfi r djuk A
- ¾ 3 ½ vk/kkj Hkur , oajk"Vh; egRo ds m | kska dks i kŋ I kŋgr djuk A
- ¼ 4 ½ rduhdh izak , oa'kksk I cakh ijke'kz nsuk A ¼ v d ½  
**ipti&** bl cd ds l pkyd e.My ea 20 djkm+: i ; sgş bl eadbnz I jdkj dks  
vknku 10 djkm+: i ; sgSA ¼ v d ½
- izak&** bl cd ds l pkyu e.My ea 20 I nL; gksrş gSA v/; {k dh fu; qDr  
dlnz I jdkj }kjk eukshr dj nh trh gSA mik/; {k dk eukş; u fj toz cd  
djrk gSA 'kŋk 18 I nL; I pkyd gksrş gş ftudh fu; qDr dlnz I jdkj  
eukş; u I sgksh gSA ¼ v d ½
- mRrj 21& VŞh dsek/; e I sdk; Zdjus grq fuEufyf[kr vk/kkj Hkur ekxh'kz fn, x, g&  
¼ 1 ½ tc , d VŞh ikske dh I j {kk i ) fr dk Øe; qDr Kku u gsktc rd ml spkyw  
gh u fd; k tk; sA
- ½ 2 ½ I oŋ Fke ; g I ŋuf'pr dj fy; k tk; sfd ikskfeax I gh rjg I sLFkfi r gŋk  
gS ; k ugha A
- ¾ 3 ½ dEI; Wj }kjk y[kkadu djus vFlok fdl h dā uh ds fuekz k grq fuEufyf[kr  
funŋ kka dk ikyu djuk gksk &

dā uh dk fuekZk  
ekLVI Z dh j puk  
0; ogkjkā dh i fof"V  
fj i kS/Z cukuk

¼½ I Hkh vkāMka , oa l pūkvka dh ^l ġf{kr tkudkjh\* dks i fi rk] ^fi rk o i e\*\* dh  
'kSyh ea j [kuk vko' ; d gSA ¼ vā½

**^vFtok\*\***

**nśkh cādj dh ykdfi z rk ds plj i e[ k dkj .k&**

- 1- vk/kfud cāda ds dBkj fu; e
- 2- nj & nj xkōka ea gkuk
- 3- i kfjokfd l cāka dk egRo
- 4- \_\_.k i kflr vkl ku

¼ R; d ij 1 vā½

mRrj 22& de[ k f j ; ka dh p; u dh fof/k fuEu i z k j g S &

- 1- i wZ i j h { k . k
- 2- fj Dr vkōnu i =
- 3- e[ ; i j h { k . k
- 4- l k { k R d k j
- 5- Hk k S r d l R ; k i u

¼ R; d ij 1 vā½

**^vFtok\*\***

vfHki j .k ds e[ ; mnāś ; fuEu fyf [ kr g S &

- ¼½ de[ k f j ; ka dks i k R l kfgr dj ds mudk eukcy c < kdj mul s dk ; Z y s k A
- ½½ fu ; k D r k v k j J fed ks ds chp e / k j l c ā k l F k k f i r d j u k A
- ¾½ J fed ka ea l g ; k s x v k j l g d k f j r k dh H k k o u k t k x r d j u k A
- ¼½ I l F k k d s y { ; ka dks i k l r d j u s g r q d e [ k f j ; ka dk Lo S P N d l g ; k s x i k l r d j u k A
- ½½ vkRe & fu ; a . k v k j vkRe & l a e dh i d f ū k dk fodkl d j u k A

¼ R; d ij 1 vā½

mRrj 23& i c ā k ds i e [ k dk ; Z fuEu fyf [ kr g S &

- 1- fu ; k s t u
- 2- l a B u

- 3- LVkfQα
- 4- I pkyu
- 5- vfhki j .k
- 6- fu; æ .k
- 7- I ello;

¼dkbZ5 iR; d ij 1 v d½

**^vFlok\*\***

Vsyj }kjk ifrikfnr oSkkfud izak dsfl ) kar fuEu gð &

- 1- dk; kZueku dk fl ) kar
- 2- fu; kstu dk fl ) kar
- 3- ekufi d Økár dk fl ) kar
- 4- izk.khdj .k dk fl ) kar
- 5- ij .kkRed etnjh i ) fr dk fl ) kar

¼i R; d ij 1 v d½

mRrj 24& I erk vak vkj i wki/kdkj vak ea varj &  
varj dk vk/kkj

- 1- vak jkf' k
- 2- erkf/kdkj
- 3- ykHkka k
- 4- 'kks'ku
- 5- tkf[ke

¼i R; d ij 1 v d½

**^vFlok\*\***

ns kh cdj rFkk 0; ki kfjd cdj ea varj

varj dk vk/kkj %&

- 1- I αBu
- 2- 'kk[kk, j
- 3- tek
- 4- tekur
- 5- vof/k

¼i R; d ij 1 v d½

mRrj 25& f'kdk; rh i =

fot; ešMdy LVkd l

njys[k %fot;  
njHkk"%"0771&2224378  
i = Øekad %f'k@10@10  
i fr]

I nj cktkj  
jk; ij ¼N-x-½  
23@11@2010

0; oLFkki d  
>Mwdfedy di uh  
ubZfnYyh&8  
I nHk% i = Øekad 423@v@10 fnukad 20&06&2010

fiz egkn;]

vki ds }kjk Hksts x; si = Øekad 423@v@10 fnukad 20&06&2010 ds  
I kFk I yXu fcYVh dsvk/kkj ij vkt geuseky i klr fd; k A vki ds }kjk i s"kr  
i kl žy [kksyus ij geus i k; k fd vf/kdkak nokbz; k; ij kuh o [kjc gks pph gSA  
; g {kfr vki ds i sda foHkkx dh yki jokgh ds dkj .k gpZ gSA

vr%fuonu gSfd vki bu nokbz; kadksoki I ya yos vkj fLFkfr ij h{k.k  
gsrqvki vi uk dkb Hkh I {ke vf/kdkjh Hksts us dk d"V dja A  
vk'kk gSfd vki bl fn'kk ea'kh?kz mfpr igy djks A

¼5 v d ½

Hkonh;

fot; esMdy dsfy,

vt; jko ¼ k > nkj ½

**^vFtok\*\***

**vkonu i = &**

fu; kDrk dk uke & 1 v d

fo" k; I kexh & 3 v d

vfire iz ka kRed okD; & 1 v d

¾ 5 v d

mRrj 26& **I Hk ds i nZ I fpo ds drD; &**

1- I Hk dk dk; bUk ; k , ts Mk r\$ kj djuk A

2- o\$kkfud fj i kZ/ dks I pkydka , oa v d \$ k dka I s i ekf. kr djuk A

- 3- I Hkk dh frfFk] I e; o LFkku] I pkyu eMy ds ijke'kz I sfu/kkZjr djuk A
- 4- I nL; ka dh I ph o cBd grq vko'; d vU; i i = r\$ kj djuk A
- 5- I Hkk ea cBd] /ofu] i i k/ku o tyiku dh 0; oLFkk djuk A
- 6- I Hkki fr dh Vcy ij I nL; ka dh I ph] dk; bUk] I puk o vko'; d vU;  
nLrkost j [kuk A ¼ R; d ij 1 v d ½ ½

**~vFtok\*\***

dā uh I fpo dk egRo fuEufyf[kr rF; ka I sLi "V fd; k tk I drk gS&

- 1- I pkydka dk dā uh dk fnekx gksuk
- 2- I fpo dā uh dk vkj[k gksuk
- 3- I fpo dā uh dk dku gksuk
- 4- I fpo dā uh dk gkFk gksuk ¼ R; d ij 1½ v d ½
- mRrj 27& 0; kol kf; d okrkoj .k dsegRo dksfuEufyf[kr fcnyka I sLi "V fd; k tk I drk  
gS&
- 1- 0; ol k; dk fu/kkZj .k
- 2- i fjoZka dk Kku
- 3- tkf[keka dks Kkr djuk
- 4- i ; kbj .kh; I vol jka dk I nq ; kx
- 5- 0; ol k; dh I Qyrk , oal ef)
- 6- mRi knka , oal okvka dk foj .k ¼ R; d ij 1 v d ½ ½

**~vFtok\*\***

m | fer k fodkl dk egRo fuEufyf[kr fcUnyka I sLi "V fd; k tk I drk gS&

- 1- m | eh xqkka ds fodkl grq
- 2- 'kkl dh; ; kst ukvka dh tkudkj h
- 3- m | kx LFkki uk fof/k
- 4- Lojst xkj ds fy,
- 5- I rfy {k=h; fodkl
- 6- I d k/kuka dk i wZ mi ; kx ¼ R; d ij 1 v d ½

&&00&&

**Set - B**

**Higher Secondary School Certificate Examination**

I f i y & i t u i =

SAMPLE PAPER

fo"k; %& (Subject) - okf.kT; ,oa i c k ds eny rRo l e; 3 ?k.Vk (Time- 3 Hrs)  
d{k k %& (Class) - ckjgoha %12ohh i k k d 100 (M.M.)

**(Instruction) & %un? k%**

- 1- l Hkh i t u gy djuk vfuok; l gSA  
Attempt all the Question
- 2- i t u Øekad 01 ea 10 v d fu/kkzjr gSA nks mi [k.M gSA [k.M ^v\*\* ea 05 cgfodYih; i t u rFkk [k.M ^c\*\* ea 05 f jDr LFkkuka dh i firZ vFkok m fpr l c k t k f M, A i R; d i t u dsfy, 1 v d v k c f V r g S A  
Q. No. 01 Carries 10 Marks. There are two sub-section, Section A is Multiple choice carries 05 marks and section B is fill in the blanks or match the column carries 05 marks. Each question allotted 01 mark.
- 3- i t u Øekad 02 l s i t u Øekad 09 rd vfr y?kqRrjh; i t u g S A i R; d i t u ij 02 v d v k c f V r g S A m R r j dh v f / k d r e ' k C n l h e k 30 ' k C n A  
Q. No. 2 to 09 are very short answer type question & it carries 02 marks each. Word limit is maximum 30.
- 4- i t u Øekad 10 l s i t u Øekad 15 rd y?kqRrjh; i t u g S A i R; d i t u ij 03 v d v k c f V r g S A m R r j dh v f / k d r e ' k C n l h e k 50 ' k C n A  
Q. No. 10 to 15 are short answer type question & it carries 03 marks each. Word limit is maximum 50.
- 5- i t u Øekad 16 l s i t u Øekad 21 rd y?kqRrjh; i t u g S A i R; d i t u ea v k r f j d f o d Y i g S v k j i R; d i t u ij 04 v d v k c f V r g S A m R r j dh v f / k d r e ' k C n l h e k 75 ' k C n A  
Q. No. 16 to 21 are short answer type question & it carries 04 marks each. Each question has internal choice. Word limit is maximum 75.

6- izu Øekad 22 Is izu Øekad 25 rd nh?kmRrjh; izu gSA iR; d izu ea vkrfjd fodYi gSvkj iR; d izu ij 05 vd vkcfVr gSA mRrj dh vf/kdre 'kCn I hek 75 'kCn A

Q. No. 22 to 25 are long answer type question & it carries 05 marks each. Each question has internal choice. Word limit is maximum 75.

7- izu Øekad 26 Is izu Øekad 27 rd nh?kmRrjh; izu gSA iR; d izu ea vkrfjd fodYi gSvkj iR; d izu ij 06 vd vkcfVr gSA mRrj dh vf/kdre 'kCn I hek 150 'kCn A

Q. No. 26 to 27 are long answer type question & it carries 06 marks each. Each question has internal choice. Word limit is maximum 150.



1kz Uk 1 ¼½ Lkgh f0kdYIk Pk0Uk, &  
¼½ i cdk ds xksk dk; Z g&  
¼½ 4 ½c½ 5  
¼ ½ 6 ¼n½ 7  
½½ i cdk ogh gS tks i cdkd dk dk; Z djrk g&  
¼½ LV0ys00l ½c½ jkl ejs  
¼ ½ jkst rFkk tkUl u ¼n½ i ks y0l , syu  
½½ fu; kstu i f0; k dk vax ugha g&  
¼½ i 0k00ku ½c½ y{; fu/klj .k  
¼ ½ 00fYi d ; kst uk ¼n½ fun0 ku  
¼½ fdl ds vu0 kj ^foKki u epzk ds: i eafo0; dyk gA\*\*  
½ 0M ½c½ 'k0Mu  
¼ ½ Mk- tkUl ¼n½ yLdj  
½½ dEi uh l fpo dh fu; 0Dr fdl ds }kjk ugha dh tk l drh&  
½ i 0r0 ½c½ l 0kyd e.My  
¼ ½ varfu0 eka }kjk ¼n½ v0k/klfj ; ka }kjk

(A) Choose the correct Answer:-

- (1) No. of secondary functions of management are -
  - (a) 4
  - (b) 5
  - (c) 6
  - (d) 7
- (2) 'Management is what management does' is said by -
  - (a) Stanley vance
  - (b) Rose murray
  - (c) Rose and Johnson
  - (d) Praj Lewis Allen
- (3) Which is not as organ of Planning process-
  - (a) Forecasting
  - (b) Establishment of objectives
  - (c) Subsidiary plans
  - (d) Direction
- (4) "Advertisement is salesmanship in print" is said by -
  - (a) Wood
  - (b) Sheldon
  - (c) Jones
  - (d) Laskar
- (5) Who cannot appoint company secretary -
  - (a) Pramoters
  - (b) Directors

(c) Articles

(d) Shareholders.

- 1- C<sub>2</sub>kkTkj CkkTkj Eka &&&&&&&dk mlk<sub>2</sub>kkk djUks dh dhEkRk gA
- 2- fj dkkvkz ds vUkk<sub>2</sub>kkj] FTkLk HkEk Ikj YkXkkUk mRikUk Ukgha gkRkk mLks &&&&&&HkEk dgRks gA
- 3- Ekqek dh Ø<sub>2</sub>k 'kfDRk&&&&&&&EkTknjh dks IkHkkfOkRk djRkh gA
- 4- vUkOkjRk <sub>2</sub>kkTkUk &&&&&&&Lks IkjHk gkRkh gA
- 5- vkfFkD fUk<sub>2</sub>kkTkUk fUk' PkRk Yk{<sub>2</sub>ka dh IkfIRk ds fYk, &&&&&&dk fUknD kd gA

(b) Fill in the blanks

- (1) Factors of business which are controlled by their owners is called ..... factors.
- (2) National entrepreneurship and small scale development enterprised is situated in ..... city.
- (3) For libereligation and to increase foreign trade the government of India setup ..... committee to bring some changes in monetary policy.
- (4) The person responsible for the proper conduct of meeting is called .....
- (5) Company secretary is the important ..... of company.

Ikz Uk 2- vfHki j .k I sD; k vk'k; gA  
 What is meant by motivation?

Ikz Uk 3- HkrhZ I sD; k vk'k; gA  
 What is recruitment?

Ikz Uk 4- vAk dkyhu I fpo D; k gA  
 What is menat by Part time secretary?

Ikz Uk 5- i fr iq "k ¼ kDI h½ I svki D; k I e>rgA  
 What is menat by proxy?

Ikz Uk 6- \_\_.k i = fdl s dgrsgA  
 What are debeatures?

Ikz Uk 7- chek vuqAk I sD; k vk'k; gA

What is meant by insurance contract?

Ikz Uk 8- f'kdk; rh i = dc fy [ks tkrs gS

When is complaint letter written?

Ikz Uk 9- m |ferk fodkl dh i fjHkk"kk fy [kkA

Define entrepreneurial development?

Ikz Uk 10- i q' p 'kCn l sD; k vk'k; gS

What is meant by footnote?

Ikz Uk 11- "fu; kst u l sHkkoh vfuf' prrk nij gkrh gA\*\* l e>kb; A

"Through planning future uncertainty is kept away". Explain.

Ikz Uk 12- dEi uh dh l Hkk ea fu. kkZ d er l sD; k vk'k; gS

What do you mean by decisive vote in a company meeting?

Ikz Uk 13- m |ferk fodkl grqjkt; l jdkj }jkj LFkfi r l lFkkvka ds uke fyf [k; A

Name the institutions setup by state govt. for entrepreneurial development.

Ikz Uk 14- vkfFkd okrkoi .k dh dkbZ rhu fo'kkrk, a fyf [k; A

Write any three characteristics of economic environment.

Ikz Uk 15- m |ferl fodkl grq dhnz l jdkj Lrj ij l lFkfi r l lFkk; a dksu & dksu l sgS

Name the institutions setup by central govt. for entrepreneurial development.

Ikz Uk 16- , d vkn' kZ fu; kst u ea dksu & dksu l s xqk gkus pkfg, A %dkbZ pkj ½

What are the essential qualities of an ideal plans. (any 4)

½Fk0kk½

js [kk l xBu ds ykHkka dk fyf [k, A %dkbZ pkj ½

Write the advantages of the organisation. (any 4)

Ikz Uk 17- fu; qDr dsegRo dks l e>kb; A %dkbZ pkj fclUn½

Explain the importance of staffing. (any 4)

1/4/Fk0kk1/2

veksnd vfhki j .k dks l e>kb; A

Explain non monetary motivation.

Ikz Uk 18- ^i = 0; ogkj vk/kfud 0; ol kf; d ; q dh vkRek gS\*\* l e>kb; A  
"Correspondence is the soul of modern age". Explain.

1/4/Fk0kk1/2

ifji = dks l e>krs gq ml dh dkbZ rhu fo'ksrk, afyf[k; A

Explain the meaning and characteristics of circulars. (any - 3)

Ikz Uk 19- iNrkn dk i = fy[krs l e; fdu&fdu ckrkadk /; ku j [kuk pkfg, A 1/4dkbZpkj 1/2  
What are the points to be kept in mind while writing enquiry letters?

1/4/Fk0kk1/2

, d vPNs 0; ki kfj d i = ea dks & dks l s xqk gksus pkfg, A 1/4dkbZpkj 1/2

What are the qualities of an ideal commercial letter. (any - 4)

Ikz Uk 20- l kVos j vksj gMbs j ea dkbZpkj vlrj fyf[k, A

Distinguish between Hardware and software. (any - 4)

1/4/Fk0kk1/2

Hkkjrh; vksj kfxd fodkl cd dk o.ku fuEu fcUnq/kads vk/kkj ij dhft; A

1- LFkkiuk] 2- ml's; 3- intch 4- icdk

Explain Industrial development Bank of India under the following heads :-

1. Establishment 2. Objectives 3. Capital 4. Management.

Ikz Uk 21- Vsh ek/; e l s dk; Z djus gsrqfdu funs kka dk ikyu djuk gkskA if0; k dks  
fyf[k; A

What are the instructions to be followed to work through the medium of Tally?

1/4/Fk0kk1/2

ns kh cd l Z ds ykd fi z rk ds dkj .k fyf[k; A 1/4dkbZpkj 1/2

Why are indigeous banks popular ? Give 4 reasons.

1kz Uk 22- deþkfj ; kã dh p; u dh fof/k dks fyf[k; A

Explain the procedure of selection of employees.

¼/Fk0kk½

vfhki j.k ds iæqk mĩs ; dks fyf[k; A ¼dkbz i kp½

Explain the main objectives of motivation (any 5)

1kz Uk 23- iædk ds iæqk dk; kã dks fyf[k; A

Write the main function of management (Any 5)

¼/Fk0kk½

Vsyj }kjk ifrikfnr oKkfud iædk ds fl ) kã dks fyf[k; s ¼dkbz i kp½

Write the principles of scientific management formulated by Tayor. (any 5)

1kz Uk 24- I erk vãk vks iædk/kdkj vãk ea vlrj Li"V dhft , A ¼dkbz i kp½

Distinguish between Equity shares and preference shares (Any 5)

¼/Fk0kk½

nsh çdj rFkk 0; ki kfjd çdj ea vlrj fyf[k; A

Distinguish between Indigeous banker's and commercial banker (Any 5)

1kz Uk 25- i klr eky xyr iædk ds dkj.k {kfrxLr voLFkk ea i klr gqk vr% Ørk dh vlg I s fo Ørk dks f'kdk; rh i = fyf[k; A

Write a complaint letter on behalf of purchaser to seller as goods recieved in defective conditon due to defective packing.

¼/Fk0kk½

vi usftysdsftyk f'k{kk vf/kdkjh dks , d vkonu i = fy[kaftl ea0; k[ ; krk in gsrqvi us0; fDrxr 'kS{k d , oa vuttko I ædkh tkudkj h gkA

Write an application to the District Education officer of your district for the post of commerce lecturer and mentioning your personal, Educational and informations related to experience.

Q.26-

Explain the duties of company secretary before statutory meeting.

Explain the duties of company secretary before statutory meeting.

1/2

"While directors are the brain of the company, Secretary acts as eyes, ears and hands of company." Explain.

"While directors are the brain of the company, Secretary acts as eyes, ears and hands of company." Explain.

Q.27-

Explain the importance of business environment (any 6)

Explain the importance of business environment (any 6)

1/2

Explain the importance of corporate development.

Explain the importance of corporate development.

&&00&&

## ^1 £i y mRrj\*\*

mRrj 1& [k.M ¼½

- (i) & ¼½ 7 ¼½
- (ii) & ¼½ yþl , syu ¼½
- (iii) & ¼½ funðku ¼½
- (iv) & ¼½ yLdj ¼½
- (v) & ¼½ vðk/kkfj ; ka }kjk ¼½

[k.M ¼½ fjDr LFku dh i frz

- (i) vkrfjd ¼½
- (ii) ubZfnYyh ¼½
- (iii) ujfl Egu ¼½
- (iv) l Hkki fr ¼½
- (v) vf/kdkjh ¼½

mRrj 2& **vflki j .k&** vflki j .k og i fØ; k gsftl ds }kjk fdl h 0; fDr dksdk; Zdjusgrq  
 i sjr fd; k tkrk g§ tksfd 0; fDrxr vko' ; drkva , oaekU; rkvka ij dflnr  
 gsrk gSA deþkfj ; ka dh vko' ; drkva dh l arq"V dh ij .kk nrsqg ; g i fØ; k  
 fujlurj pyrj jgrh gSA ¼½

mRrj 3& **HkrtZ** HkrtZ l svk'k; l æBu dsdk; Zdks l Qyrki ~~nd~~ pykusgrqvko' ; d u; s  
 deþkfj ; ka ds LFkkuka dks i jk djus grq mlga [kkst uk] mul s vkonu i = i l r  
 djuk] mudk eY; ka du djuk rFkk mudk LFku fuf' pr djus l sgSA ¼½

mRrj 4& **vðk dkylu l fpo&** , d h dāuh ftl dh inRr i pth dlnz l jdkj }kjk  
 fu/kkfj r jkf'k orðku ea50 yk[k : i ; sl sde gk§ rksogkavðdkylu l fpo dh  
 fu; fDr dh tk l drh gSA ¼½

mRrj 5& **ifr: i ¼½ ¼½** ifriq "k , d , d k 0; fDr gs tks dāuh dsfdl h l nL; dh  
 vkj l sl Hkk ea mi fLFkr gksus o ernku dsfy, vf/kÑr gsrk gSA ¼½

mRrj 6& **\_\_k&i = & \_\_.k i =** dāuh dh egj ds v/khu , d , d k i y§[k g§ tks \_\_.k ds

- Hkkxrku rFkk fu; fer e/; karjka ij C; kt dh 0; oLFkk djrk g\$ tks ik; % dā uh  
dh l ā rRr }kjk l jf{kr jgrk gSA 1/2 1/2
- mRrj 7& **chek vuçak** Hkkjrh; vuçak vf/kfu; e 1872 ds iko/kkuka ds varxh chek  
vuçak l svk'k; , d svuçak l sg\$ ftl ea, d i {kdkj 1/2 chek dā uh 1/2 nll jsi {kdkj  
1/2 chfer 0; fDr 1/2 dksuf'pr i frQy dscnys dkbZ ?kVuk ?kVus ij , d fuf'pr  
jkf'k nus dsfy, l ger gks tkrk gSA 1/2 1/2
- mRrj 8& **f'kdk; rh i = & f'kdk; rh i =** fuEu n'kkvka ea fy [ks tkrsgā &  
1/4 1/2 eky vkn'skkud kj iklr u gksus ij A  
1/2 1/2 eky nj l siklr gksus ij A 1/4 R; d ij 1 vā 1/2
- mRrj 9& **m|ferk fodkl & m|ferk fodkl** dh i fjHkk"kk, a &  
1/4 1/2 **MW v[kgh** ^, d s 0; fDr; ka ds fy, ftl ea fd l Hkkfor m|eh ds xqk fNi s  
jgrsg\$ mudh m|eh i d'Ūk; ka ds fodkl dk; Dē dksgh m|ferk fodkl dgrs  
gā A  
1/2 1/2 **iks ikjhd , oa ukMd.kk** ^0; ogkfj d n"Vdksk l s m|ferk ds fodkl l s  
vk'k; m|fe; ka ds fodkl rFkk l kgfl d Jskh ea 0; fDr; ka ds i dkg dks  
i kkl kfgr djus l sgSA \*\* 1/4 dl h , d i fjHkk"kk ij i wkZ vā 2 1/2
- mRrj 10& **i q'; 'kn** dbZ ckj i = fy [kus ; k Vk; i djus ckn ; g irk pyr k g\$fd  
dkbZ egRo i wkZ ckr fy [kus ; k Vkbi djusea NW xbz gk\$ rks i = ds var ea ml s  
i q'p fy [kdj NkM fn; k tkrk gSA ; gh i q'p gSA 1/3 1/2
- mRrj 11& fcuk fu; kstu ds Hkfo"; ds i R; d dk; Zeavfuf' prrk jgrh g\$fd D; k rFkk d\$ s  
djuk g\$ vr%bl vfuf' prrk l scpus dsfy, fu; kstu djuk vR; r vko' ; d  
gSA bruk gh ughafofHklu i kNfrd , oavl; dkj dka l s Hkfo"; eavud i fjorZu  
gkrs jgrsg\$ vr%bu i fjorZuka dk l keuk djus dsfy, Hkh fu; kstu djuk  
vko' ; d gSA 1/3 1/2
- mRrj 12& dā uh dh l Hkk ea tc fdl h fo"k; ij i {k o foi {k ea cjkj er gks tkrsg\$ rc  
l Hkk ds v/; {k }kjk viuk er i dV dj fu.kz fd; k tkrk gSA v/; {k }kjk bl  
i d kj fn; k x; k er gh fu.kkz d er dgykrk gSA l kekl; r% v/; {k ernku  
ugha djrs gā A 1/3 1/2



- mRrj 13& jkT; I jdkj }kjk LFkkfir I LFkku&  
 ¼1½ jkT; foRr fuxe  
 ½2½ y?kqm | ksx I ok I LFkku  
 ¾3½ jkT; y?kqm | ksx fuxe  
 ¼4½ ftyk m | ksx dñnz ¼dkbZ3 iR; d ij 1 vd½
- mRrj 14& vkfFkd okrkoj.k dh iæqk fo'kskrk,a fuEufyf[kr g&  
 ¼1½ vkfFkd fØ; kvka I s I æf/kr  
 ½2½ i ; kbj.k I s i Hkkfor  
 ¾3½ I jdkj }kjk I pkyu ¼i R; d ij 1 vd½
- mRrj 15& dñnz Lrj ij LFkkfir I LFkk; s fuEufyf[kr gS &  
 ¼1½ Hkkjrh; m | ferk fodkl I LFkku A  
 ½2½ y?kqm | ksx fodkl I æBu A  
 ¾3½ jk"Vh; m | ferk fodkl I æBu  
 ¼4½ jk"Vh; y?kqm | ksx foLrkj if'k{k.k I LFkku A ¼dkbZ3 iR; d ij 1 vd½
- mRrj 16& , d vkn'kz fu; kstu ea fuEufyf[kr xqk gkus pkfg, &  
 ¼1½ I jy o ckskxE; A  
 ½2½ Li "V mnñs; A  
 ¾3½ fer0; ; rk A  
 ¼4½ LFkkf; Ro A ¼i R; d ij 1 vd ¾4 4½

**~vFtok\*\***

- j\$kk I æBu dspkj ykHk fuEufyf[kr gS &  
 ¼1½ bl I æBu ea iR; d I nL; dksvi usmÙkjnkf; Ro o drD; kadh Li "V tkudkjH  
 gksrh gSA  
 ½2½ bl I æBu eafu.kz i k; %, d 0; fDr }kjk fy, tkrsgA vr%fu.kz I jyrkiñd  
 o 'kh?kz gks's gS A  
 ¾3½ foHkUu foHkxka dks , d gh 0; fDr dsfunzku eadk; Zdjuk gksk gSA vr%muea  
 I ello; vkl kuh I sfd; k tk I drk gSA  
 ¼4½ bl I æBu izkkyh eavko'; drkuq kj I ek; kstu Hkh fd; k tk I drk gSvFkkz~

; g ykpi wkZ g&A ¼ R; d ij 1 v&½ ¼½  
 mRrj 17& fu; qDr; ka dk egRo fuEufyf[kr dkj .kka l s gS &  
 ¼½ I LFkku dh vko' ; drkvka dh i firZ gsrq  
 ½½ i fjorZka dk l keuk djus gsrq  
 ¾½ I æ"kk& ij v&dk yxkus gsrq  
 ¼½ I jdkj dks jktLo ¼ R; d fclnq ij 1 v&½ ¼½

**~vFtok\*\***

**veksnd vflki j .k &** vflki j .k ds vxrZ tc ij .kk dk Lo: i epk ds: i ea  
 u gkdj HkkoukRed gkrk gS rks ml s veksnd ij .kk dgrs g& t& & izka k]  
 l Eeku] l jkguk vkfn A i æ[k veksnd vflki j .kk, i fuEufyf[kr g& & ½ v&½  
 ¼½ dk; Z dk LFkfk; Ro  
 ½½ i nksufr  
 ¾½ ij Ldkj , oan.M  
 ¼½ vf/kdkj ka dk Hkkj "kZ k ½ v&½  
 mRrj 18& vk/kfud ; æ ea 0; ki kj , oa okf.kT; vi uh pje l hek ij i gp jgk g& ml ea  
 i =&0; ogkj dk v&Fkuh; l g; ks x jgk g& ; fn i =&0; ogkj vi uh egRo i wkZ  
 Hkfedk ugha fuHkkrk rks l Hkor% 0; ki kj er l eku gh jg tkrk A i =ka ds  
 vR; f/kd egRo ds dkj .k gh dgk tkrk gSfd ^i =&0; ogkj 0; ki kj dh vkRek  
 gSA\*\* ; g og l æ<+uh& gSft l ij dkbZ 0; ki kfjd Hkou vi uh l Qyrk dks  
 LFk; h : i l siklr djrk gSA i =&0; ogkj l s 0; ki kj 'kh?kz l jy o fodfl r  
 g&k gSA dbZckj i =&0; ogkj l k&ka dk i æ.k k curs g&vr% ; g 0; ki kj dsfy,  
 vR; r egRo i wkZ gSA ¼½

**~vFtok\*\***

**ifji =&** bl s x' rh&i = dgrs g& A ifji = os 0; ki kfjd i = gS ftuds }kj k  
 fofHku 0; ki kfjd l p&k, a Ørk 0; ki kfj ; ka , oa xkgdka dks Hksth tkrh gSA vr%  
 bl dh vud i fr; k; r& kj dh tkrh gSA ¼ v&½  
**fo' k&krk, j&**  
 ¼½ ifji = dh vud i fr; ka r& kj dh tkrh gSA



Hkkj rh; vks| kfxd fodkl cfd dh LFkki uk 1964 eadh x; h Fkh A ; g vks| kfxd  
foRr I LFkkvka dh I okPp I LFkk gSA bl dk izkku dk; kzy; eqbzegSA ¼ v d ½  
mnns ; & bl dh LFkki uk ds iedk mnns ; &

¼ ½ cM+mi Øeka dks nh?kzdkyhu \_\_.k inku djuk A

½ ½ vks| kfxd foRr I LFkkvka dh uhfr; ka , oadk; k3 ea l ello; LFkkfi r djuk A

¾ ½ vk/kkj Hkur , oajk"Vh; egRo ds m | kska dks i k&I kfgr djuk A

¼ ½ rduhdh izak , oa'kksk I cakh ijke'kz nsuk A ¼ v d ½

**ipti&** bl cfd ds l pkyd e.My ea20 djkm+: i ; sg\$ bl eadbnz l jdkj dks  
vaknu 10 djkm+: i ; sgSA ¼ v d ½

**izak&** bl cfd ds l pkyu e.My ea20 l nL; gkrs gSA v/; {k dh fu; qDr  
dlnz l jdkj }kjk eukshr dj nh tkrh gSA mik/; {k dk euksu; u fj toZ cfd  
djr k gSA 'k3k 18 l nL; I pkyd gkrs g\$ ftudh fu; qDr dlnz l jdkj  
euksu; u l sgkrh gSA ¼ v d ½

mRrj 21& VSyh dsek/; e l sdk; ZdjusgrqfuEufyf[kr vk/kkj Hkur ekzh'kz fn, x, g&  
¼ ½ tc , d VSyh i kske dh I j {kk i ) fr dk Øe; qDr Kku u gksc rd ml spkyw  
gh u fd; k tk; sA

½ ½ I o7 Fke ; g I fuf'pr dj fy; k tk; sfd i ksxfex I gh rjg l sLFkkfi r gpk  
g\$ ; k ugha A

¾ ½ dEI; Wj }kjk y[ka du djus vFkok fdl h da uh ds fuekzk grqfuEufyf[kr  
fun3kka dk ikyu djuk gksk &  
da uh dk fuekzk  
ekLVI Z dh jpuk  
0; ogkja dh i fof"V  
fj i k3Z cukuk

¼ ½ I Hkh vkadMka , oa l pukvka dh ^ j f {kr tkudkj h\* dks i fi rk] ^fi rk o i e\*\* dh  
'k3yh ea j [kuk vko' ; d gSA ¼ v d ½

**^vFkok\*\***

**nskh cfdj dh ykdfi z rk ds plj iedk dkj .k&**

- 1- vk/kfud cfidax ds dBkj fu; e
  - 2- nij&nij xkoka ea gksuk
  - 3- i kfjokfjd I cdkka dk egRo
  - 4- \_\_.k i kflr vkl ku ¼ R; d ij 1 v d ½
- mRrj 22& deþkfj; ka dh p; u dh fof/k fuEu izdkj gS &
- 1- i wZ i j h{k.k
  - 2- fjDr vkonu i =
  - 3- e[; i j h{k.k
  - 4- I k{kkRdkj
  - 5- HkkSrd I R; ki u ¼ R; d ij 1 v d ½

**~vFtok\*\***

- vfhki j .k ds e[; mnns; fuEufyf[kr gS &
- ¼1½ deþkfj; ka dks i kRl kfgr djds mudk eukcy c<kdj mul s dk; Zysuk A
- ¼2½ fu; kDrk vkj Jfedks ds chp e/kj I cdk LFkfi r djuk A
- ¼3½ Jfedka ea I g; ksx vkj I gdkfjrk dh Hkkouk tkxr djuk A
- ¼4½ I LFk ds y{; ka dks i klr djus gsrq deþkfj; ka dk LoSPNd I g; ksx i klr djuk A
- ¼5½ vkRe&fu; æ.k vkj vkRe&I a e dh i d fUk dk fodkl djuk A ¼ R; d ij 1 v d ½

- mRrj 23& izdk ds i e[k dk; Z fuEufyf[kr gS &
- 1- fu; kstu 2- I xBu
  - 3- LVkfQax 4- I pkyu
  - 5- vfhki j .k 6- fu; æ.k
  - 7- I ello; ¼dkbZ5 i R; d ij 1 v d ½

**~vFtok\*\***

- Vsyj }kjk ifrikfnr oSkkfud izdk ds fl ) kar fuEu gS &
- 1- dk; kZuþeku dk fl ) kar
- 2- fu; kstu dk fl ) kar
- 3- ekufI d Økar dk fl ) kar

4- i ek.khdj.k dk fl )kr

5- ij.kkRed etnjh i)fr dk fl )kr

¼ R; d ij 1 vd½

mRrj 24& l erk v&k vkj i dkZ/kdkj v&k ea varj &

vrj dk vk/kkj &

1- v&k jkf'k

2- erkf/kdkj

3- ykHkka k

4- 'kks'ku

5- tkf[ke

¼ R; d ij 1 vd½

**~vFlok\*\***

ns kh d j rFkk 0; ki kfjd d j ea varj

vrj dk vk/kkj %&

1- l xBu

2- 'kk[kk, j

3- tek

4- tekur

5- vof/k

¼ R; d ij 1 vd½

mRrj 25& f'kdk; rh i =

**fot; eSMdy LVkd l**

njy[k %fot;

njHkk"%"0771&2224378

i = Øekad %f'k@10@10

i fr]

l nj cktkj

jk; ij ¼N-x-½

23@11@2010

0; oLFkki d

>Mwdfedy d&i uh

ubZfnYyh&8

l nHkZ& i = Øekad 423@v@10 fnukad 20&06&2010

fi z egkn; ]

vki ds }kjk Hksts x; si = Øekd 423@v@10 fnukd 20&06&2010 ds  
l kFk l ayXu fcYVh dsvk/kkj ij vkt geuseky i klr fd; k A vki ds }kjk i s"kr  
i kl žy [kksyus ij geus ik; k fd vf/kdkak nokbz k; ij kuh o [kjc gks pph gSA  
; g {kfr vki ds i sda foHkkx dh yki jokgh ds dkj .k gpz gSA

vr%fuonu gSfd vki bu nokbz kadksoki l ya yds vkj fLFkfr ij h{k.k  
grqvki vi uk dkb Hkh l {ke vf/kdkjh Hksts dk d"V dja A  
vk'kk gSfd vki bl fn'kk ea'kh?kz mfpr igy djks A

1/5 v d 1/2

Hkonh;  
fot; esMdy dsfy,  
vt; jko 1/4 k > nkj 1/2

**^vFtok\*\***

**vkonu i = &**

fu; kDrk dk uke & 1 v d  
fo"K; l kexh & 3 v d  
vfire iz ka kRed okD; & 1 v d

3/4 5 v d

mRrj 26&

**l Hkk ds i nZ l fpo ds drD; &**

- 1- l Hkk dk dk; bUk ; k , tsMk r\$ kj djuk A
- 2- o\$kkfud fji kZ/ dks l pkydka , oa vad\$kdka l si ekf.kr djuk A
- 3- l Hkk dh frfFk] l e; o LFkku] l pkyu eMy ds ij ke'kz l sfu/kkZjr djuk A
- 4- l nL; ka dh l ph o cBd grqvko' ; d vU; i i = r\$ kj djuk A
- 5- l Hkk ea cBd] /ofu] i i k/ku o tyiku dh 0; oLFkk djuk A
- 6- l Hkki fr dh Vcy ij l nL; ka dh l ph] dk; bUk] l puk o vko' ; d vU;  
nLrkost j [kuk A

1/4 R; d ij 1 v d 1/2 1/6 1/2

**^vFtok\*\***

da uh l fpo dk egRo fuEufyf[kr rF; ka l sLi"V fd; k tk l drk gS &

- 1- l pkydka dk da uh dk fnekx gksuk
- 2- l fpo da uh dk vk; [k gksuk

- 3- I fpo dā uh dk dku gksuk
- 4- I fpo dā uh dk gkFk gksuk ¼ R; d ij 1½ v d½
- mRrj 27& 0; kol kf; d okrkoj .k dsegRo dksfuEufyf[kr fcmqka l sLi "V fd; k tk l drk  
gS&
- 1- 0; ol k; dk fu/kkj .k
- 2- i fjorZka dk Kku
- 3- tks[keka dks Kkr djuk
- 4- i ; kbj .kh; I qvol jka dk l nq ; ksx
- 5- 0; ol k; dh l Qyrk , oal ef)
- 6- mRi knka , oal okvka dk foaj .k ¼ R; d ij 1 v d½ ¼½

**~vFlok\*\***

- m | ferk fodkl dk egRo fuEufyf[kr fclnqka l sLi "V fd; k tk l drk gS&
- 1- m | eh xqkka ds fodkl gsrq
- 2- 'kkl dh; ; kstukvka dh tkudkjh
- 3- m | ksx LFkki uk fof/k
- 4- Lojstxkj dsfy,
- 5- l rfy {ks=h; fodkl
- 6- l d k/kuka dk i wkZ mi ; ksx ¼ R; d ij 1 v d½

&&00&&



**Set - C**

**Higher Secondary School Certificate Examination**

**English**

**SAMPLE PAPER**

Subject - English; Time- 3 Hrs  
Class - XII  
Marks - 100 (M.M.)

**(Instruction) & Marks**

- 1- Attempt all the Question
- 2- Q. No. 01 Carries 10 Marks. There are two sub-section, Section A is Multiple choice carries 05 marks and section B is fill in the blanks or match the column carries 05 marks. Each question allotted 01 mark.
- 3- Q. No. 2 to 09 are very short answer type question & it carries 02 marks each. Word limit is maximum 30.
- 4- Q. No. 10 to 15 are short answer type question & it carries 03 marks each. Word limit is maximum 50.
- 5- Q. No. 16 to 21 are short answer type question & it carries 04 marks each. Each question has internal choice. Word limit is maximum 75.

6- izu Øekad 22 I s izu Øekad 25 rd nh?kmRrjh; izu gSA iR; d izu ea vkrfjd fodYi gSvkj iR; d izu ij 05 vd vkcfVr gSA mRrj dh vf/kdre 'kCn I hek 75 'kCn A

Q. No. 22 to 25 are long answer type question & it carries 05 marks each. Each question has internal choice. Word limit is maximum 75.

7- izu Øekad 26 I s izu Øekad 27 rd nh?kmRrjh; izu gSA iR; d izu ea vkrfjd fodYi gSvkj iR; d izu ij 06 vd vkcfVr gSA mRrj dh vf/kdre 'kCn I hek 150 'kCn A

Q. No. 26 to 27 are long answer type question & it carries 06 marks each. Each question has internal choice. Word limit is maximum 150.

1/4 1/2	Lkgh fdkdYlk Pkqk, &	
1/4 1/2	bl si zdk dk vk/kfud dk; ZHkh dgrsg&	
	1/4 1/2 I ns'k okgu	1/4 1/2 i frfuf/kRo
	1/4 1/2 fu; kst u	1/4 1/2 uokpkj
1/2 1/2	i zdk , d I kekftd i j j k gS &	
	1/4 1/2 cP	1/4 1/2 Mfol
	1/4 1/2 Vsyj	1/4 1/2 eDQj yM
1/3 1/2	HkrhZ dseq; r%fdrus I kr gS &	
	1/4 1/2 , d	1/4 1/2 nks
	1/4 1/2 rhu	1/4 1/2 pkj
1/4 1/2	oSkkfud I Hkk cykuk fdl svko' ; d ugha gS &	
	1/2 i kboV dEi uh	1/4 1/2 I jdkjh dEi uh
	1/4 1/2 vl hfer nkf; Ro okyh dEi uh	1/4 1/2 I hfer nkf; Ro okyh dEi uh
1/5 1/2	, Me fLeFk ds vuq kj fi i .Mu dk; k dh I d; k &	
	1/2 rhu	1/4 1/2 pkj
	1/4 1/2 i kp	1/4 1/2 I kr

(A) Choose the correct Answer:-

- (1) It is also known as the modern function of management-
 

(a) communication	(b) representation
(c) planning	(d) innovation
- (2) Management is a social process -
 

(a) Batch	(b) Davis
(c) Taylor	(d) Mcfor lead
- (3) The number of main sources of recruitment are -
 

(a) One	(b) Two
(c) Three	(d) Four
- (4) For which type of company it is not essential to call statutory meeting -
 

(a) private company	(b) Govt. Company
(c) Unlimited liability company	(d) Limited liability compnay
- (5) According to Adam smith the number of marketing -
 

(a) 3	(b) 4
-------	-------

(c) 5

(d) 7

1/2 f j DRk LFkkUKka dh lkrkz dhFTk, &

1- m |ferk fodkl I s vk'k; &&&&& dks vkxs ykuk gA

2- ; kst uk vk; ksx uso"lz &&&&& eabM; k fotu 2020 dk nLrkost tkjh fd; kA

3- m |ferk fodkl ns k ds I eps vkfFkd fodkl dh &&&&& gA

4- Hkkj rh; d i uh vf/kfu; e I u- &&&&& e a i kfj r fd; k x; kA

5- dEi uh ds thou dky eadpy , d ckj gh cykbz tkusokyh I Hkk dks &&&&& dgrsgA

(b) Fill in the blanks

(1) Entrepreneurial development menas to bring ..... forward.

(2) Planning commission issued document called India vision 2020 in the year .....

(3) Entrepreneurial development is the ..... of whole economic development of nation.

(4) Indian companies Act was passed in the year .....

(5) ..... is held once in life time of a company.

1/2 2- fu; æ.k I s D; k vk'k; gA

Which is meant by control?

1/2 3- eknzd vfHki j .k D; k gA

What is monetary motivation?

1/2 4- dEi uh I fpo dh ; kx; rk, aD, kk gA

What are the qualifications of a company secretary?

1/2 5- o\$kkfud I Hkk dc cykbz tkrh gA

When is statutory meeting called?

1/2 6- i wkz/kdkj v ak fdl s dgrsgA

What is meant by preference share?

1/2 7- Hkko i = fdl s dgrsgA

What is enquiry letter?

- Ikz Uk 8- chek ds fofHkUu i djkka ds uke fyf[k, A  
Write the various types of Insurance?
- Ikz Uk 9- ft yk m | ksx dlnz D; k gS  
What is District Industrial centre?
- Ikz Uk 10- rdkns ds fdrus i djk ds i = fy[ks tkrs gS uke fyf[k; A  
How many types of Dunning letter are written? Write their names.
- Ikz Uk 11- ekufI d ØkfuR I svki D; k I e>rs gS  
What do you mean by mental revolution?
- Ikz Uk 12- /ofu }kj k ernku I sD; k vk'k; gS  
What is meant by voting by voice?
- Ikz Uk 13- vkfFkd okrkoj .k ds i ed[k rRoka dks fyf[k; A  
Write the main elements of economic environment.
- Ikz Uk 14- jktuhfr okrkoj .k 0; ol k; ij fdl i djk i Hkko Mkyrk gS  
How political environment affects business?
- Ikz Uk 15- pEj vkD dkel I dh I dk; a fyf[k; A %dkbZ rhu½  
Write the services of chamber of commerce. (Any 3)
- Ikz Uk 16- , d vkn'kZ fu; kst u ea dks & dks I s xqk gkus pkfg, A %dkbZ pkj ½  
What are the essential qualities of an ideal plans. (any 4)
- %FkOkk½
- j\$kk I xBu ds ykHkka dk fyf[k, A %dkbZ pkj ½  
Write the advantages of the organisation. (any 4)
- Ikz Uk 17 fu; qDr dsegRo dks I e>kb; A %dkbZ pkj fcln½  
Explain the importance of staffing. (any 4)
- %FkOkk½
- veksnd vfHki j .k dks I e>kb; A  
Explain non monetary motivation.

18- "Correspondence is the soul of modern age". Explain.

1/2

19- Explain the meaning and characteristics of circulars. (any - 3)

19- What are the points to be kept in mind while writing enquiry letters?

1/2

20- What are the qualities of an ideal commercial letter. (any - 4)

20- Distinguish between Hardware and software. (any - 4)

1/2

21- Explain Industrial development Bank of India under the following heads :-  
1. Establishment 2. Objectives 3. Capital 4. Management.

21- What are the instructions to be followed to work through the medium of Tally?

1/2

22- Why are indigenous banks popular ? Give 4 reasons.

22- Explain the procedure of selection of employees.

1/4/Fk0kk1/2

vfhkij.k ds iæq[k mls; dks fyf[k; A 1/4dkbz ikp1/2

Explain the main objectives of motivation (any 5)

Ikz Uk 23- iæq[k ds iæq[k dk; k dks fyf[k; A

Write the main function of management (Any 5)

1/4/Fk0kk1/2

Vsj }kjk ifrikfnr oSkkfud iæq[k dsfl ) kark dks fyf[k; s 1/4dkbz ikp1/2

Write the principles of scientific management formulated by Taylor. (any 5)

Ikz Uk 24- I erk vak vks iæq[k/kdkj vak ea vUrj Li"V dhft, A 1/4dkbz ikp1/2

Distinguish between Equity shares and preference shares (Any 5)

1/4/Fk0kk1/2

nskh cdj rFkk 0; ki kfjd cdj ea vUrj fyf[k; A

Distinguish between Indigeous banker's and commercial banker (Any 5)

Ikz Uk 25- i klr eky xyr iæq[k ds dkj.k {kfrxLr voLFkk ea i klr gqk vr% Ørk dh vks I sfoØrk dks f'kd; rh i = fyf[k; A

Write a complaint letter on behalf of purchaser to seller as goods recieved in defective conditon due to defective packing.

1/4/Fk0kk1/2

vi usftysdsftyk f'k{kk vf/kdkjh dks, d vkonu i = fy[kaftl ea0; k[; krk in gsrqvi us0; fDrxr 'k{k{kd, oa vuttko I æq[k tkudkj h gkA

Write an application to the District Education officer of your district for the post of commerce lecturer and mentioning your personal, Educational and informations related to experience.

Ikz Uk 26- oSkkfud I Hkk ds iæq[k I fpo ds drD; ka dks I e>kb; A

Explain the duties of company secretary before statutory meeting.

1/4/Fk0k1/2

^; fn l pkyd dEi uh dk eflr"d gksrsgarks l fpo bl ds vka[k] dku vksj gkfk  
gksrsga\*\* l e>kb; A

"While directors are the brain of the company, Secretary acts as eyes, ears and hands of company." Explain.

Ikz Uk 27-

0; ki kfjd okrkoj .k ds egRo dks l e>kb; A 1/4dkbz N%fcUnq i j 1/2

Explain the importance of business environment (any 6)

1/4/Fk0k1/2

m |ferk fodkl ds egRo dks l e>kb; A 1/4dkbz N%fcUnq i j 1/2

Explain the importance of corporate development.

&&00&&



## ^i y mRrj\*\*

mRrj 1& [k.M ¼½

- (i) & ¼½ uokpkj ¼½
- (ii) & ¼½ cþ ¼½
- (iii) & ¼½ nks ¼½
- (iv) & ¼½ mi ; þr l Hkh dks ¼½
- (v) & ¼½ pkj ¼½

[k.M ¼½ fjDr LFku dh i frZ

- (i) m | fe; ka ¼½
- (ii) 2003 ¼½
- (iii) vk/kkj f' kyk ¼½
- (iv) 1956 ¼½
- (v) oðkkfud l Hkk ¼½

mRrj 2& **fu; æ.k l s vk'k; &** bl ckr dk irk yxkus rFkk ns[kus l s gS fd mi Øe ea l eLr dk; Z; kstukuþ kj gksjgsgã; k ughaA bl dk mnæs; dk; Zdh =qV; ka dk irk yxkuk rFkk ml ea l ðkkj djuk Hkh gSA ¼½

mRrj 3& **ekñd vfHki j.k&** tc fd l h 0; fDr dks epk ds: i ea i jLdkj ndj l rþV dj dk; Zdjusgrqvfhkã s jr fd; k tkrk g\$ rksml sekñd vfHki j.k dgrsgã t\$ & oru ; k etnijh i ðku] vuykHk] i hfe; e] i jLdkj vkfn A ¼½

mRrj 4& **dã uh l fpo dh ; k; rk fuEufyf[kr gS &**  
 , d dã uh ftl dh inRr i þh 50 yk[k ; k ml l svf/kd gksvxz 0; fDr l fpo ds: i eafu; þr fd; k tk l dsxk & Hkkj rh; dã uh l fpo; l LFku (I.I.C.S.) ubZfnYyh dk l nL; gksvFkkZ~ml us dã uh l fpo (C.S) dh i jh[kk mRrh.kZ dj yh gksA ¼½

mRrj 5& dã uh ds thou dky ea i Fke , oavfire ckj gksusokyh , d h l Hkk tksvf/kfu; e dh /kkjk 165¼½ ds vuþ kj l á lu dh tkrh gSA dã uh dks 0; ki kj i kjHk djus

- dk i ek.k , oai klr djusds1 ekg ckn o N%ekg dsHkhrj cykuk vko' ; d gksrk  
gSA 1/2 1/2
- mRrj 6& , d svak ftuga ykHkkak i kus rFkk l eki u dh n'kk ea Hkqrku i kus vFkkz~i pth  
oki l h ea i kFkfedrk ; k i wKZ/kdkj jgrk g\$ i wKZ/kdkj vak dgrsgSA 1/2 1/2
- mRrj 7& **Hkko i =&** Hkko i = iNrKN i = dsmRrj eafy [kk tkrk gSA foØrk }kjk vi us  
xtgd dks oLrqds l nHkZ eafy [kk x; k i = fu [kz i = ; k Hkko i = dgykrk gSA  
bl i = dks fufonk ; k dks/sku Hkh dgk tkrk gSA 1/2 1/2
- mRrj 8& **chek ds fofHku i dzja ds uke&**  
1/4 1/2 thou chek] 1/2 1/2 vfxu chek] 1/3 1/2 l kefnzd chek  
1/4 1/2 l keku; chek 1/5 1/2 i pchek 1/6 1/2 nkgjk chek 1/4 kbz 1/2 1/4 R; d ij 1/2 v d 1/2
- mRrj 9& m |ferk fodkl dks l g; ksx inku djus grqftyk Lrj ij Hkh vud l kFku  
LFkfi r fd; sx; sgSA buea i æ [k fuEu gS &  
fthyk m | ksx dlnz & bl dlnz ea uo m | fe; ka dks 1/4 1/2 ekxh' kL] 1/2 1/2 i f' k {k.k  
1/3 1/2 'kkl dh; ; kstukvka dh tkudkj nh tkrh gSA 1/2 1/2
- mRrj 10& rdkns ds pkj i = Øe' k%fy [ks tkrsgSA i Fke i = dh Hkk"kk fouej f}rh; i =  
dh Hkk"kk vi {kkÑr dBkj] rrrh; i = ea Hkqrku 'kh?kz Hkstus dh prkouh rFkk  
prfkz o vfre i = ea Hkqrku fu/kkZjr frffk rd i klr u gksus ij dkuuh  
dk; bkgh dh /kedh nh tkrh gSA 1/3 1/2
- mRrj 11& , Q-MCY; w Vyj usi cak dsfl ) klrkaeaLi "V fd; k gsfed depkjh mi Øe dsfy,  
o mi Øe depkjh dsfy, gSA vr% l elr depkjh vi uh vki l h oeuL; rk o  
HknHkko l ekir dj ek= mi Øe dsfgr dsfy, dk; Ldj] ftl l sl Hkh dk fgr  
gks l dsA bl fl ) klr ds vrxh ekfyd o etnij , d gkdj l kefigd fgr o  
ykHk dh ; kstuk cukrsgSA 1/3 1/2
- mRrj 12& **/ofu }kjk ernku&** tc l Hkki fr dks ; g fo'okl jgrk gsfed ernku ds i {k  
ea cger ea l nL; gS rks gk; ; k ugha dh vkokt ; k djry /ofu }kjk er dh  
tkudkj h i klr dh tkrh gSA bl s/ofu }kjk ernku dgrsgSA 1/3 1/2
- mRrj 13& **vkfKzd okrkoj.k ds i æ [k rRo fuEufyf [kr g&**  
1/4 1/2 i kÑfrd l d k/ku& vkfKzd okrkoj.k dks i kÑfrd l d k/ku t\$ s& Hkfe] ou] ok; q

- ty] feVWh vkfn A
- 1/2½ 'kkl u izkkyh& jkT; dh 'kkl u izkkyh Hkh vkfFKZd okrkoj .k ij i Hkko Mkырh gSA
- 1/3½ 0; kol kf; d fu; e & vkfFKZd o 0; kol kf; d l flu; eka dk Hkh vkfFKZd okrkoj .k ij i Hkko i Mfk gSA ¼ R; d ij 1 v d ½ ½ ½
- mRrj 14& fdl h Hkh jk"Vª dh jktuřrd 0; oLFkk ogk; ds 0; ol k; ij i R; {k : i l s i Hkko Mkырh gSA nřk dh l eLr vkfFKZd 0; kol kf; d 0; oLFkk] l pkyu uhfr; k; cukus dk dk; Zjktuhfr ij fuHk] gSA ftl nřk dh jktuřrd 0; oLFkk vPNh o LFkk; h gkřh gSogka dh fodkl xfr rhoz gkřh gSA ¼oLrkj ij i w k Z v d ½ ½ ½
- mRrj 15& pEj vkfFKZd d k Hk l Z dh l dk; a gS &
- 1/4½ vks] křxd l pukvka dk vknku& i nku
- 1/2½ vks] křxd l eL; kvka ds fuokj .k gřql jdkj dks l ykg nřs dk dk; Zfd; k tkrk gSA
- 1/3½ m | fe; ka ds fy, ekxh' kZu
- 1/4½ vkfFKZd ; kst ukvka ds fuekZk eal jdkj dks l ykg A ¼dkbZ3] i R; d ij 1 v d ½
- mRrj 16& **vkn'kZ fu; kstu ds xqk &**
- 1/4½ l jy o ckskxE; A
- 1/2½ Li "V mnřs; A
- 1/3½ fer0; ; rk A
- 1/4½ LFkkf; Ro A ¼ R; d ij 1 v d ¾ 4½

**~vFtok\*\***

- jř[kk l xBu ds pkj ykHk fuEufyf[kr gđ &
- 1/4½ bl l xBu ea i R; d l nL; dks vi usmUkj nřk; Ro o drD; ka dh Li "V tkudkj h gkřh gSA
- 1/2½ bl l xBu eafu.kZ i k; %, d 0; fDr }kj k fy, tkrsgđA vr%fu.kZ l jyrki dZd o 'kh?kz gkřs gđ A
- 1/3½ foHkUu foHkxka dks , d gh 0; fDr ds funZ ku eadk; Zdjuk gkřk gSA vr%muea l ello; vkl kuh l sfd; k tk l drk gSA
- 1/4½ bl l xBu izkkyh eavko'; drkuđ kj l ek; kstu Hkh fd; k tk l drk gSvFkkZ~

; g ykpi wkZ g&A ¼ R; d ij 1 v&½ ¼½  
 mRrj 17& fu; qDr; ka dk egRo fuEufyf[kr dkj .kka l s gS &  
 ¼½ I LFkku dh vko' ; drkvka dh i firZ gsrq  
 ½½ i fjorZka dk l keuk djus gsrq  
 ¾½ I æ"kk& ij v&dk yxkus gsrq  
 ¼½ I jdkj dks jktLo ¼ R; d fclnq ij 1 v&½ ¼½

**~vFtok\*\***

**veksnd vflki j .k &** vflki j .k ds vxrZ tc ij .kk dk Lo: i epk ds: i ea  
 u gkdj HkkoukRed gkrk gS rks ml s veksnd ij .kk dgrs g& t& & izka k]  
 l Eeku] l jkguk vkfn A i æ[k veksnd vflki j .kk, ; fuEufyf[kr g& & ½ v&½  
 ¼½ dk; Z dk LFkcf; Ro  
 ½½ i nksufr  
 ¾½ ij Ldkj , oan.M  
 ¼½ vf/kdkjka dk Hkkj "kZ k ½ v&½  
 mRrj 18& vk/kfud ; æ ea 0; ki kj , oa okf.kT; viuh pje l hek ij igp jgk g& ml ea  
 i =&0; ogkj dk vdFkuh; l g; ksx jgk g& ; fn i =&0; ogkj viuh egROI wkZ  
 Hkfedk ugha fuHkkrk rks l Hkor% 0; ki kj er l eku gh jg tkrk A i =ka ds  
 vR; f/kd egRo ds dkj .k gh dgk tkrk gSfd ^i =&0; ogkj 0; ki kj dh vkRek  
 gSA\*\* ; g og l æ<+uh& gSftl ij dkbZ 0; ki kfjd Hkou viuh l Qyrk dks  
 LFk; h : i l siklr djrk gSA i =&0; ogkj l s 0; ki kj 'kh?kz l jy o fodfl r  
 g&k gSA dbZckj i =&0; ogkj l k&ka dk i æ.k k curs g&vr% ; g 0; ki kj dsfy,  
 vR; r egROI wkZ gSA ¼½

**~vFtok\*\***

**ifji =&** bl s x' rh&i = dgrs g& A ifji = os 0; ki kfjd i = gS ftuds }kj k  
 fofHku 0; ki kfjd l puk, a Ørk 0; ki kfj ; ka , oa xkgdka dks Hksth tkrh gSA vr%  
 bl dh vud ifr; k; r& kj dh tkrh gSA ¼ v&½  
**fo' k&krk, j&**  
 ¼½ ifji = dh vud ifr; ka r& kj dh tkrh gSA  
 ½½ ifji = dk fo" k; , d gh gkrk gS; | fi ; g vud xkgdka dks Hksth tkrh gSA

1/3 1/2 vud ifr; kar\$ kj djus ds dkj.k l s Nih gksrh gSrFkk bueagLrk{kj Hkh Nik  
 gqk gsrk gSA 1/4 R; d fo'kkrk ij 1&1 vad 1/2  
 mRrj 19& i NrkN i = fy[krs l e; fuEufyf[kr pkj ckrka dk /; ku j [kuk pkfg, &  
 1/4 1/2 oLrqdk foj.k  
 1/2 1/2 Ø; dk Lo: i  
 1/3 1/2 i fda  
 1/4 1/2 vupfur ek=k 1/4 R; d fclnq ij 1 vad 1/2 1/4 1/2

**~vFlok\*\***

, d vPNs 0; ki kfjd i = ea fuEufyf[kr xqk gksus pkfg, &  
 1/4 1/2 ; FkkFkZrk , oa 'kq) rk  
 1/2 1/2 l jyrk o Li "Vrk  
 1/3 1/2 l f{klrrk  
 1/4 1/2 i wkrk 1/4 R; d fclnq ij 1 vad 1/2 1/4 1/2

mRrj 20& **I kVos j vkj gkMbs j ea vrj &**  
**I kVos j** **gkMbs j**  
 1- ftu i kxkeka ds }kjk dEI; Wj 2- ftu ; aka ds l sfeydj dEI; Wj  
 dk; Z djrk gSml s l kVos j curk gSml } gkMbs j dgrsgA  
 dgrsgA  
 2- fdl h i kxke eafn, x, funzk 2- l h-i h; w] fi vj] ekuhVj] dh&ckMZ  
 ekuhVj eafn[k jgs i kxke vkfn vkfn gkMbs j ds mnkgj.k gSA  
 l kVos j mnkgj.k gSA  
 3- l kVos j dksu rks Nqk tk 3- gkMbs j dksn[kk o Nqk tk l drk  
 l drk gSvkj u gh n[kk tk gSA  
 l drk gSA  
 4- l kVos j dEI; Wj ds i kxkeka 4- l kVos j gh gkMbs j ds mi ; kx  
 dk l emj gsrk gSA dks fu/kkZjr djrk gSA 1/4 vad 1/2

**~vFlok\*\***

Hkkj rh; vks] kfxd fodkl cd dh LFkki uk 1964 eadh x; h Fkh A ; g vks] kfxd  
 foRr l fFkvkadh l okP l fFkk gSA bl dk i zkku dk; kZy; eqbz eagSA 1/4 vad 1/2

**mnns ; &** bl dh LFkki uk ds iæqk mnns ; &

¼1½ cM&mi Øeka dks nh?kZdkyhu \_\_.k i nku djuk A

½2½ vksj kfxd foRr l LFkkvka dh uhfr; ka , oadk; k& ea l ello; LFkkfi r djuk A

¾3½ vk/kkjHkur , oajk"Vh; egRo ds m | ks&ka dks i k&l kfgr djuk A

¼4½ rduhdh iæak , oa'k&sk l æakh ijke'kZ nsuk A ¼1 v&d½

**i pti&** bl c&d ds l pkyd e.My ea20 djkm+: i ; sg& bl ea d&nz l jdkj dks  
v&knku 10 djkm+: i ; sg&A ¼1 v&d½

**iæak&** bl c&d ds l pkyu e.My ea20 l nL; gkrs g&A v/; {k dh fu; qDr  
d&nz l jdkj }kj&k euk&hr dj nh tkrh g&A mik/; {k dk euk&u; u fj toZ c&d  
djr&k g&A 'k&sk 18 l nL; l pkyd gkrs g& ftudh fu; qDr d&nz l jdkj  
euk&u; u l sg&rh g&A ¼1 v&d½

mRrj 21& VSyh dsek/; e l sdk; Zdjus gr&fuEufyf[kr vk/kkjHkur ek&h'kZu fn, x, g&

¼1½ tc , d VSyh i&ks&ke dh l j {kk i ) fr dk Øe; qDr Kku u g&tc rd ml spkyw  
gh u fd; k tk; sA

½2½ l o&l Fke ; g l fuf'pr dj fy; k tk; sfd i&ks&ke& l gh rjg l sLFkkfi r g&vk  
g& ; k ugha A

¾3½ dEI; Wj }kj&k y&[k&du djus v&Fkok fd l h d& uh ds fuekZ&k gr&fuEufyf[kr  
fun& k&a dk i kyu djuk g&ks&k &  
d& uh dk fuekZ&k  
ekLVI Z dh j puk

0; ogkj&ka dh i fof"V

fj i k&Z cukuk

¼4½ l Hkh vk&dMka , oa l p&ukvka dh ^l jf{kr tkudkj&h\* dks i fi rk] ^fi rk o i & \*\* dh  
'k&syh ea j [kuk vko' ; d g&A ¼1 v&d½

**^vFkok\*\***

**n&kh c&dj dh y&kd fi z rk ds pkj iæqk dkj .k&**

1- vk/kfud c&id&x ds dBkj fu; e

2- nj&nj xk&ka ea g&ks&k

- 3- i kfjokfjd l ædka dk egRo
- 4- \_\_.k i kflr vkl ku ¼ R; d ij 1 v d ½
- mRrj 22& deþk fj; ka dh p; u dh fof/k fuEu i d kj gS &
- 1- i wZ i j h {k.k
- 2- fjDr vkonu i =
- 3- e[; i j h {k.k
- 4- l k {kkRdkj
- 5- HkkSrd l R; ki u ¼ R; d ij 1 v d ½

**~vFtok\*\***

- vfHki j .k ds e[; mnæS; fuEu fyf [kr gS &
- ¼ ½ deþk fj; ka dks i kRl kfgr djds mudk eukcy c <kdj mul s dk; Zysuk A
- ½ ½ fu; kDrk vkj Jfedks ds chp e/kj l ædka LFkkfi r djuk A
- ¾ ½ Jfedka ea l g; ksx vkj l gdkfjrk dh Hkkouk tkxr djuk A
- ¼ ¼ I æFk ds y {; ka dks i klr djus g r q deþk fj; ka dk LoSPNd l g; ksx i klr djuk A
- ½ ½ vkRe&fu; æ.k vkj vkRe&l a e dh i d fUk dk fodkl djuk A
- ¼ R; d ij 1 v d ½

- mRrj 23& i ædka ds i ædka dk; Z fuEu fyf [kr gS &
- 1- fu; kstu 2- l æBu
- 3- LVkfQæ 4- l pkyu
- 5- vfHki j .k 6- fu; æ.k
- 7- l ello; ¼ d kbZ 5 i R; d ij 1 v d ½

**~vFtok\*\***

- Vsyj }kjk i frikfnr o k kfud i ædka ds fl ) kar fuEu gS &
- 1- dk; kZuæku dk fl ) kar
- 2- fu; kstu dk fl ) kar
- 3- ekuf l d Økar dk fl ) kar
- 4- i æk.khdj .k dk fl ) kar
- 5- i j .kkRed etnjh i ) fr dk fl ) kar ¼ R; d ij 1 v d ½

mRrj 24& I erk v&k vkj i v&k/kdkj v&k ea v&rj &

v&rj dk vk/kkj &

- 1- v&k jkf'k
- 2- erkf/kdkj
- 3- ykHkk&k
- 4- 'kks'ku
- 5- tkf[ke

¼ R; d ij 1 v&d½

**^vFtok\*\***

ns kh d&j rFkk 0; ki kfjd d&j ea v&rj

v&rj dk vk/kkj%&

- 1- I xBu
- 2- 'kk[kk, j
- 3- tek
- 4- tekur
- 5- vof/k

¼ R; d ij 1 v&d½

mRrj 25& f'kdk; rh i =

**fot; e&Mdy LV&d l**

njy&[k %fot;

njHkk"%"0771&2224378

i = Øek&d %f'k@10@10

i fr]

I nj cktkj

jk; ij ¼N-x-½

23@11@2010

0; oLFkki d

>M&nd&fedy d&i uh

ubZfnYyh&8

I nHk&& i = Øek&d 423@v@10 fnuk&d 20&06&2010

fi z egkn; ]

vki ds }kjk Hksts x; s i = Øek&d 423@v@10 fnuk&d 20&06&2010 ds

I kFk I yXu fcYVh dsvk/kkj ij vkt geuseky i klr fd; k A vki ds }kjk i f'kr

i kl zy [kksyus ij geus i k; k fd vf/kdk&k nokbZ; k; i j kuh o [kjk c gks pph gSA



; g {kfr vki ds i fda; foHkkx dh yki jokgh ds dkj .k gpz gSA  
 vr%fuonu gSfd vki bu nokbz; ka dksoki I ya yos vkj fLFkfr ij h{k.k  
 grqvki vi uk dkb Hkh I {ke vf/kdkjh Hkstu s dk d"V dja A  
 vk'kk gSfd vki bl fn'kk ea'kh?kz mfpr igy djks A

1/5 v d 1/2

Hkonh;

fot; eSMdy dsfy,

vt; jko 1/4 k>nkj 1/2

**^vFtok\*\***

**vkonu i = &**

fu; kDrk dk uke & 1 v d

fo"k; I kexh & 3 v d

vfire iz ka kRed okD; & 1 v d

3/4 5 v d

mRrj 26& **I Hkk ds i dZ I fpo ds drD; &**

1- I Hkk dk dk; bUk ; k , ts Mk r\$ kj djuk A

2- o\$kkfud fji kZ/ dks I pkydka , oa v d \$ k dka I s i ekf. kr djuk A

3- I Hkk dh frfFk] I e; o LFkku] I pkyu eMy ds ij ke'kz I s fu/kkZjr djuk A

4- I nL; ka dh I ph o cBd grqvko'; d vU; i i = r\$ kj djuk A

5- I Hkk ea cBd] /ofu] i i k/ku o tyiku dh 0; oLFkk djuk A

6- I Hkki fr dh Vcy ij I nL; ka dh I ph] dk; bUk] I puk o vko'; d vU;  
 nLrkost j [kuk A

1/4 R; d ij 1 v d 1/2 1/6 1/2

**^vFtok\*\***

da uh I fpo dk egRo fuEufyf[kr rF; ka I s Li "V fd; k tk I drk gS &

1- I pkydka dk da uh dk fnekx gksuk

2- I fpo da uh dk vkj[k gksuk

3- I fpo da uh dk dku gksuk

4- I fpo da uh dk gkFk gksuk

1/4 R; d ij 1 1/2 v d 1/2

mRrj 27& 0; ko I kf; d okrkoy .k dsegRo dks fuEufyf[kr fcnq; ka I s Li "V fd; k tk I drk

gS &

- 1- 0; ol k; dk fu/kkj .k
- 2- i fjorZka dk Kku
- 3- tks [keka dks Kkr djuk
- 4- i ; kbj .kh; I qvol jka dk I niq ; ksx
- 5- 0; ol k; dh I Qyrk , oa l ef)
- 6- mRi knka , oa l okvka dk foj .k

¼ R; d ij 1 v d ½ ½

^vFlok\*\*

m | fer k fodkl dk egRo fuEufyf [kr fclUnp/ka l sLi "V fd; k tk l drk gS &

- 1- m | eh xqkka ds fodkl gsrq
- 2- 'kkl dh; ; kst ukvka dh tkudkj h
- 3- m | ksx LFkki uk fof/k
- 4- Loj kst xkj ds fy,
- 5- I rfy r {ks=h; fodkl
- 6- I d k/kuka dk i wkZ mi ; ksx

¼ R; d ij 1 v d ½

&&00&&